

Empress Ambulance Service, PatientCare Logistics Solutions Team to Deliver Critical Ambulance and Healthcare Logistics Services in Greater New York

Leading EMS provider in the Tri-State Region to leverage PatientCare's nationwide scale and resources to extend customer service tradition more than three decades strong

Tyler, Texas and Yonkers, New York (April 18, 2019) – PatientCare Logistics Solutions (PatientCare), a leading provider of ground-based 911 emergency ambulance and other critical healthcare logistics services, has teamed with Empress Ambulance Service (Empress) in Yonkers, NY, to further support the growing needs of the Tri-State Region.

Empress provides emergency and non-emergency ambulance services with advanced life support (ALS) and basic life support (BLS) services to municipalities and hospital systems across New York's Westchester County. Additionally, Empress operates significant ambulance services in the Bronx and Manhattan boroughs, giving the organization a strong overall footprint in Greater New York.

Empress, owned and operated for more than 30 years by the Minerva family, is managed today by brothers Mike, Dan and Matt Minerva, as well as long-time colleague Jim O'Connor. These experienced ambulance industry operators will continue to serve their established communities on a full-time basis with Empress and will leverage additional capital and technology resources available through PatientCare to expand critical ambulance services and mobile healthcare programs throughout its service area.

"We have worked very hard over many years to expand our services and infrastructure to best serve our patients," said Empress President Mike Minerva. "In partnering with PatientCare, we are embarking on the natural next phase of our journey to become an even stronger leader in not only our existing geographies, but also in adjacent regions. Empress will continue to attract the best and brightest EMS providers, and we will use advanced technology and data to support our healthcare delivery solutions to our partner hospitals and communities."

PatientCare plans to support Empress with best-in-class technology and resources to enhance financial back office, human resources and other critical functions. Empress, which will continue to go to market under its current brand and operate from its Yonkers location, represents more than 500 employees who transport approximately 125,000 patients per year.

"We recognize the high-quality service that Empress provides to its clients, and we are thrilled to partner with such a well-established, successful operator in the attractive Tri-State market," said Herman Schwarz, CEO of PatientCare. "A key component of our growth plan is to partner with healthcare logistics providers like Empress which offer diverse, high-quality services to their communities and can serve as a regional foundation for future growth. We look forward to working closely with the Minerva family to advance the Empress reach and to further develop hyper-regional and national healthcare logistics platforms."

Yonkers Mayor Mike Spano applauded the partnership: “Yonkers is the fourth largest city in New York State, and our residents demand exceptional medical care. Empress has been a trusted partner to our city for many years. I would like to congratulate the Minerva Family, the dedicated employees of Empress and PatientCare on this new partnership. I am confident the residents of Yonkers will continue to receive the highest level of 911 ambulance service in the region.”

Empress represents a significant expansion of PatientCare’s portfolio of EMS operations in a variety of geographies, from Florida’s most densely populated county to growing Midwest cities.

About PatientCare Logistics Solutions

PatientCare Logistics Solutions is a leading provider of ground-based 911 emergency ambulance services and other critical healthcare logistics solutions. Headquartered in Tyler, Texas, the company operates growing partnerships with representative customers in Florida, Texas, Indiana, California, South Dakota, Mississippi and New York. PatientCare is responsible for transporting more than 350,000 patients annually and is committed to providing compassionate quality care and service built around the needs of the patients and communities in which it serves.

About Empress EMS

Since its inception in 1985, Empress has made a firm commitment to the development of emergency medical services and quality after care transportation in New York State. Empress has concentrated its efforts towards providing state-of-the-art patient care in a personal and compassionate manner. A personal approach to doing business has proven to be successful as evidenced by a reputation that is unparalleled in the region. Empress is based in the City of Yonkers, New York and provides 911 emergency medical responses to Yonkers with additional mutual aid response to neighboring communities. Additionally, Empress has emergency and non-emergency response contracts throughout Westchester County with districts, hospitals, correctional institutions and private care facilities.

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